



Henry's Housework Inc.

13433 Tilford Court Germantown, MD 20874

Office 301-216-9675

Henry@henryshousework.com

Website : www.henryshousework.com

Licensed-Bonded-Insured MHIC #65039

Questions You Need To Ask When Hiring A Pressure Washing Contractor

Will you receive a written estimate?

Your first line of protection is to receive a written estimate of the work to be performed. This estimate should include the scope of work to be performed, areas to be finished, type of material, number of coats, process used, payment information and any products used to perform the job.

HHW

All of our estimates are written using custom designed forms we created for the pressure washing industry. The estimate will include the work to be performed, areas to be finished, type of material, number of coats, process used and any products used to perform the job. Final payment is due upon completion of the job.

Did the company asked for more than 1/3 for a deposit?

Requiring a deposit on a contract is common, most contractors require it to schedule the job and to purchase the materials for the job. In Maryland a company is only permitted to receive 1/3 of the contract in advance as a deposit. If a company requests more contact the Maryland Home Improvement commission at 1-888-218-5925

HHW

Henry's Housework may require a deposit to schedule work in some cases. This deposit is used to hold a place in our schedule and to pre-order the material used for the job. If you decide to cancel the contract before the job has been started, the materials we purchased will be delivered to you and we will refund your remaining deposit.

Is the contractor properly licensed, bonded and insured?

For pressure washing the current laws from the Maryland Home Improvement Commission don't protect home owners because you only need a license for sealing decks, not pressure washing. Unfortunately, most damages are caused with using high pressure and improper training that results in extensive damages to property, then the contractor just disappears.

HHW

Henry's Housework is fully licensed, bonded and insured for commercial and residential services. Our MHIC license number is #65039.

Is the contractor a member of the Power Washers Of North America (PWNA) or another trade organization? (www.thepwna.org)

Power Washers of North America is the recognized leader in developing and communicating the highest standards in ethical business practices, environmental awareness and safety through continuing education and active representation of the membership.

HHW

Henry Bockman currently serves on the National Board Of Directors as the Chairman of communications, bulletin board administrator, web site designer and the creator and chairman of the Clean Across America campaign.

Henry Bockman also led the way in forming the PWNA Maryland state chapter and currently serves as its president. Henry's Housework is also trying to work with local authorities to create Best Management Practices for the mobile pressure washing industry in Maryland, Virginia and the District of Columbia. These BMP's will enable mobile pressure washers to provide pressure washing services without harming the Chesapeake Bay Watershed and our environment.

Has the contractor taken any training for proper procedures in pressure washing?

There are a lot of training programs for the pressure washing industry that teach the proper techniques and products that should be used for pressure washing. Here is a list of some of the current classes and certifications available: PWNA Wood Certification - Wolman Wood Certification-ABR Wood Certification-Wrapi Wood Certification-PWNA Environmental Awareness and Cleaning-PWNA Pressure Washing 101-PWNA House Washing-Low Rise Building Cleaning-Roof Cleaning. This is just a brief overview, there are also other courses available.

HHW

Henry's Housework has taken the following training courses: PWNA Wood Certification - Wolman Wood Certification-ABR Wood Certification-Environmental Awareness and Cleaning-Pressure Washing 101-House Washing-Low Rise Building Cleaning-Roof Cleaning. Henry Bockman has also been asked to teach courses for the Power Washers of North America. At this time there are only 5 people in the Nation to receive this honor and we pride ourselves on teaching pressure washing company's all over North America.

Does the company have references?

Contact some of the previous clients and when possible visit previous jobs performed by the contractor. This will give you an opportunity to see the quality of work that you can expect and also tip you off to any problems you may encounter.

HHW

Some of our clients have written testimonials regarding the quality of our work and we post many of them on our website. If you would like to speak with some of our clients please let us know and we will try to arrange it. Our customers information and privacy is paramount so we will ask them first before giving out their information or in some cases they may prefer to call you.

How long have you been pressure washing?

Over 80% of pressure washing companies fail due to bad planning, lawsuits or bad service.

HHW

Henry's Housework has provided pressure washing services to over 13,000 commercial and residential properties since 1989.

Do you use professional grade cleaners that are designed for the surface you are cleaning?

Many contractors use home made recipes, bleach or other products from big box stores for cleaning decks and other services. Some of these products can cause damage to the decks and other surfaces if not used properly, bleach should never be used on wood. Any professional pressure washing company will usually use products made for the pressure washing industry. These products are designed to give better results and outperform products from local hardware stores. If your paying for quality service, you deserve to get the best products available!

HHW

Henry's Housework uses professional grade pressure washing products, equipment and deck sealers purchased from Sun Brite Supply of Maryland.

What type of deck sealers do you use on wood surfaces?

Manufacturers spend millions of dollars a year to promote their products but they don't tell you that linseed oil, (one of the most popular oils in deck sealers) is actually food for mildew! They also don't say that surface coating agents which are usually found in hardware stores may actually allow wood to rot or cause problems to occur to the woods natural fibers.

HHW

Henry's Housework uses Ready Seal. Polls have shown that Ready Seal is one of the most popular brands of deck sealers used by contractors all over the Nation. This sealer provides outstanding protection for wood surfaces. For more information on Ready Seal deck sealer visit our website or ask one of our technicians for a brochure.

We hope that this guide will help you when hiring a pressure washing company in your area. If you have any questions regarding pressure washing, please contact our office at 301-216-9675

Henry Bockman

Henry Bockman
President
Henry's Housework Inc.